

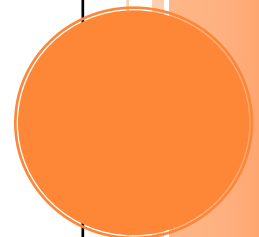


“Driving IT Strategically”



Company Profile

Email us on: contactus@neximsolutions.com





Contents

Company Profile	2
About Nexim Solutions	2
Vision	2
Mission	2
Values	2
Tenets	2
Our Products and Services	3
Our Specialization Areas	4
Oracle Product Sales and Consulting	4
Security Solutions	4
Certified Ethical Hacker and Related Training (EC Council)	4
Database Administration Services	5
Training, Education and Certification	5
Oracle Defence-in-a-Box (DiB) Solutions Architects and Implementations	5
References	6
Our Methodology and Business View	8
Projects & Our Team	9
Our People:	9
Key Defence/Security Consultants:	9



COMPANY PROFILE

About Nexim Solutions

Nexim is an ICT Solutions house focused on Software and Hardware solutions focused on industry-specializations. As an Oracle Partner, the company has been largely been focused on the delivery of Oracle Engineered Solutions (Hardware and Software) from specialized resources that have up to 28 years of experience in the delivery of Information Technology across industry from Defence and Security, Public Sector, Telecommunications and in the Financial Services Sectors.

The company has been highly successful in closing the gaps between Strategy, Business Agility and Transformation to the full automation of Business Processes across various industries using industry standards, best practice and methodologies.

Vision

Our vision is to provide **Solutions Delivery Excellence** through capability and information-sharing to build domains of ICT expertise across industries.

Mission

“Nexim shall to create, grow and maintain specialized niches within the ICT industry leveraging on Industry-specific solutions and resources and compete at a global scale through adherence to Industry and Open Standards.”

Values

“Quality, Compliance, Standardization, Integrity and transparent business practices.”

Tenets

- Innovating Future-proof solutions
- Delivering scalable technical and business solutions from hardware to software
- Bridging the Business Agility Gaps across Industries and Business Sectors



Our Products and Services

- **Oracle Database Solutions** – Upgrades 9i-11g R2, Platform and Infrastructure Migration services, Oracle Goldengate (Integration) implementation, Oracle Data Integration and Warehousing (ETL Solutions), Master Data Management and Data Cleansing Services, Security, Administration and Support, OCP DBA Training
- **Enterprise Grid and Cloud Control solutions** for Applications, Fusion Middleware and Database infrastructure using Oracle Grid Control 11g and specialized add-on modules based on the Strategic Oracle Fusion Middleware.
- Oracle **Exadata V1/2** and **Exalogic** specialization in implementation and support
- **Oracle Fusion Middleware Solutions** – Weblogic Server Support and Implementation, Migration, J2EE Solutions Migrations, IDM and ECM Solutions
- **Business Intelligence Solutions** using Oracle BI EE and **Enterprise Performance Management (EPM)** on Hyperion Solutions
- **Oracle Security Solutions** – Training and Implementation (IDM, IRM, Oracle Entitlements Services, Data Vault, Oracle Secure Backup)
- **Oracle SOA and BPM Specialists** – Business Process Analysts, Process Modeling and Service-Oriented Architects, Systems Integration using the AIA Platforms, Enterprise 2.0 Specialists using Standardized Enterprise Architecture models
- **Oracle WebCenter** Portal Solutions and ECM (WebCenter Suite – Enterprise Content and Records, Portal, Collaboration and Composite Applications Development and implementation)
- **Oracle Fusion Applications** - Project Portfolio Management (Primavera), Human Capital Management (E-Business Suite), Specialized Defence Solutions (Acquisitions, Logistics, Supply Chain, National Security Intelligence Hub Solutions, Airspace Management Systems), Governance Risk and Compliance solutions
- **Oracle E-Business Suite** Implementation, Customizations and Personalizations; including but not limited to Extensions and Fusion Maximum Performance and Availability Architecture.
- Sensor-Edge, RFID and Collaboration Technologies for Aerospace, Defence and Security
- Database and Fusion Middleware Administration (Remote and On-Site)
- Generic Unix, Oracle Solaris and Linux Support Services
- Virtualization & Data Center Infrastructure Implementation/Support (Oracle VM and VMware) and integration solutions.
- Oracle Applications Development Frameworks (11g) and Oracle Applications Framework Extending/Personalization R12.1 consulting (**Converting Oracle Forms Applications to Java and Application Development Framework –ADF**)



Our Specialization Areas

Oracle Product Sales and Consulting

At Nexim we assist our customers, existing and new, to maximize value out of their biggest investment – Software Licensing, Components and Product Options/Modules. Most importantly, we strive to ensure that the Software Investment Guidelines endorsed at client site match the Terms and Maximum Extraction of Value with less redundant spending. Nexim ensures that our Clients' Oracle software shouldn't just be technically excellent; it should also support and conform to the business needs and goals. After all, if your software doesn't enable and advance your organization's business processes, it often results in high losses and poor agility of the business.

Security Solutions

Today business faces an increasingly sophisticated threat landscape, increased regulatory compliance requirements, standardization and the growing impact of security breaches, thus subsequently creating an evolution into a dependence on secure IT solutions and infrastructure. Nexim's set of Enterprise Security Solutions and specialization processes focus on assisting organizations address key security areas while also providing security for evolving technologies and trends according a number of best practices including ITIL (v3) and COBIT (4); but not excluding specific industry standards such as Sarbanes-Oxley, Basel II/III and others. As Identity Management Solutions architects, Strong Authentication and Integration consultants and Oracle Approved Education delivery partners; Nexim plays a key role in the Information Assurance and Information Security with the Cyber Security space.

Our partnership with Keynectis/OpenTRUST leverages our solutions based on the Oracle Fusion Middleware Identity Management Solutions by adding world-class Defence grade **cryptography** and **Public Key Infrastructure** capabilities to the infrastructure. The solutions are based on high grade encryptions of documents, workflows and Strong Authentication tools including smart cards and biometric localized and remote infrastructure. This places Nexim on the edge as e-Services and infrastructure continues to evolve and lead the new era of Bring Your Own Device (BYOD) and Cloud Computing based on the leading Oracle Cloud Solutions (Oracle RightNow®).

Certified Ethical Hacker and Related Training (EC Council)

Nexim has fully fledged resources that are trained and certified on the E-Commerce Council Ethical Hacking, Forensic Ethical Hacking, Penetration Testing and other security tools and techniques designed to measure, assess and monitor the resilience of ICT security. Key solutions include Ethical Hacking Forensic Investigator training and certifications for Public Sector; Police, Defence and Security, Intelligence Services and the Private Sector (Financial Services Providers such as Banks, Stock Exchange/Brokers Services, Insurance and others) for **Information Assurance, AI**.



Database Administration Services

The Nexim team has Oracle Certified Professionals in Oracle Database and Applications Administration with the requisite expertise, knowledge, experience and assessment/audit skills to undertake services with heterogeneous platforms and database versions including but not limited to non-Oracle technologies. The team of experts has capabilities to undertake assignment and perform services on-site or remotely and ad hoc as per project needs.

Training, Education and Certification

As an **Oracle University Approved Education Center and Reseller** (OUAEC and OUAER); Nexim aims to build and share capabilities to groom enterprise resources from both technical and non-technical and equip them with the necessary tools, methodologies and knowledge bases to support business. This is achieved through the well-designed training programs certified through the Oracle University and other international organisations to support highly specialized industry-specific certifications to be achieved.

At Nexim, we are able to develop resources from Internship to specialized professionals via the self-paced and intensive training programs either delivered together with consulting services during implementations or procured and scheduled separately. Nexim can therefore, assist businesses with developing plans and delivery of cost-effective training for new or existing cadres in project management, Oracle Applications and Technology, Enterprise Linux solutions, Infrastructure services and implementation training for heterogeneous platforms. Training is customized to the organizations' needs and budget and can be delivered to any level of the resources within the organizations. There are various training models, i.e.:

- Solutions Architects and Frameworks Standardization Experts
- ICT professionals and end users
- Business and Analysts (Architects and Line-of-Business Management)
- Customized modular Oracle University Training
- Train the Trainer
- Private and Public Events (through Oracle University)

Oracle Defence-in-a-Box (DiB) Solutions Architects and Implementations

Airspace Management Solutions – built around the MoDAF, DoDAF and TOGAF for the delivery of Open Standards platforms and technology. At Nexim, we have retired Defence and Security experts ranging from Technology, Strategy and Specialization expertise to augment the Civil-Military Solutions provisioning.

Defence, Security and Strategy Solutions – Building Civil-Military Operational effectiveness for National Security and Government infrastructure, strategy and Information Assurance frameworks around standards such as DoD 5015.2 for Records Management/Information Security.

Defence Automation Specialists and experts in EA such as FEA, TOGAF, DoDAF for building solutions using the Agile and Information Superiority matrices in Defence/Security organizations based on common C2 to **C4ISTAR** Capability Modeling.



Enterprise Architects (FEA, MoDAF, DoDAF, TOGAF, Zachman) & Solutions Architects for Intelligence Hub Infrastructure mostly for National Security and Customs Security Hubs. Nexim has built capabilities in implementation and designs of Active Intelligence Hubs (AIH) for National Security and Defence Support.

Specialized in the delivery of Oracle Sun Hardware, Carrier-Grade Infrastructure and OS Support for Defence Information Systems to ensure Information Assurance (AI) and complex Enterprise Architecture models.

References

Kenya Ministry of Defence and Department of Defence (Kenya)



Botswana Defence Force (Air Defence Unit, Military Intelligence)



Equity Bank (Kenya)



Oracle Partner Academy (South Africa)



Vodacom South Africa (Cape Town)





Seven Seas Consulting (Kenya)



Telkom SA (Portal and Fusion Middleware Specialization Training)



Zimbabwe Revenue Authority (ZIMRA)



University of Botswana (Training)



2CANA/Momentum (Durban)

Babyour Bank (Kuwait)



Our Methodology and Business View

Nexim has adopted the traditional SLDC, Object-Oriented Analysis & Design methodologies and Rapid Application Development frameworks as core methodologies of developing and delivering solutions to our clientele.

The adoption of the key Enterprise Architecture models also allow massive domain expertise and information sharing capabilities with all our clientele to ensure highly transparent and visible process engineering, implementation and delivery of solutions.

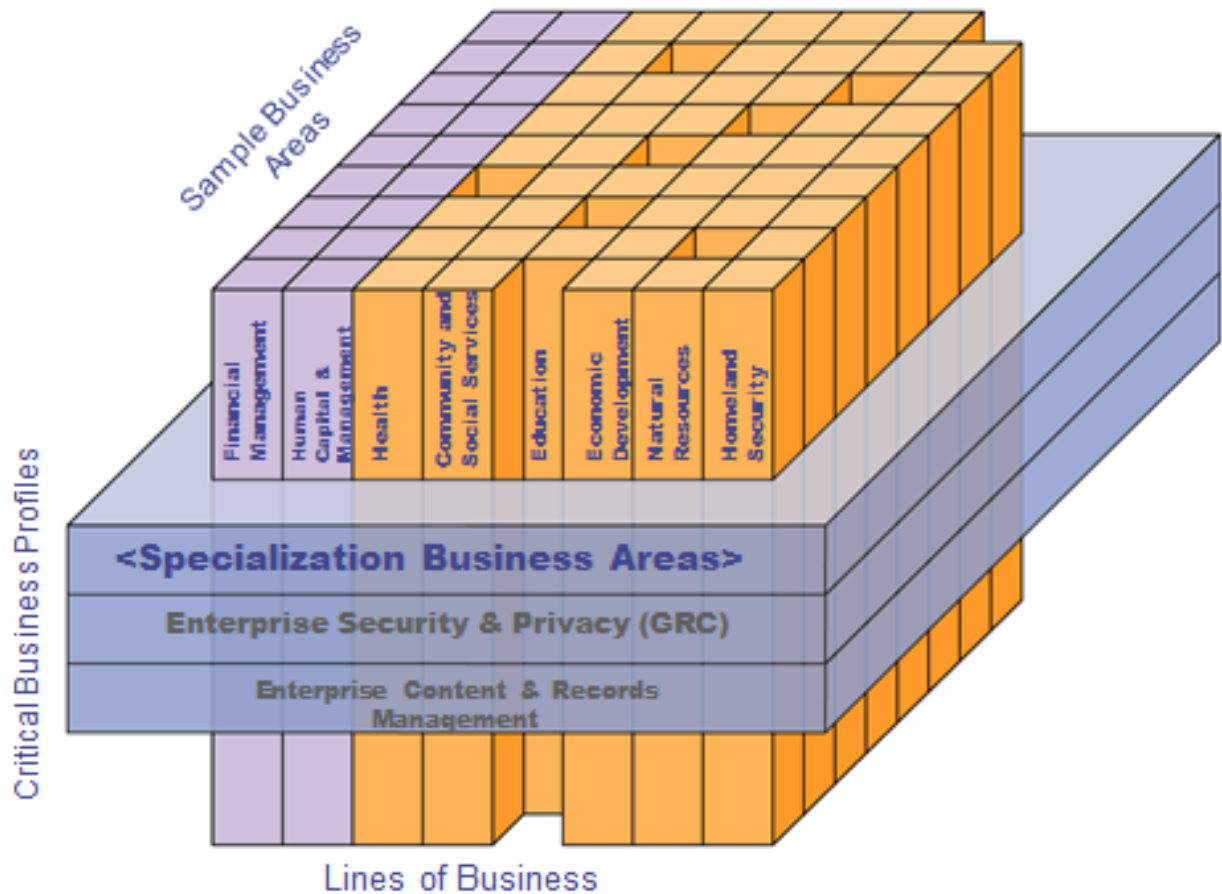


Figure 1: Enterprise Architecture Model and Public Sector view (sample)

The adoption of Architectures and Reference Models has enabled Nexim to bring into our fold multiple disciplines and specialization who are able to work together to develop, integrate, remodel and customize solutions for each specialized business area. The keyword at Nexim: Collaboration internally and with the clientele to ensure measurable knowledge-transfer and complete ownership of procured technologies.



Projects & Our Team

Our resources are highly experienced and well-respected ex-military senior officers, Oracle gurus and implementation specialists who have undertaken;

- i) Running Training at Oracle University since 2004 across various products ranging from Applications to Core Technology
- ii) Solutions Architects designs in IDM and Security Architecture based on the Oracle IDM 11g Suite (Defence Client and Government)
- iii) Oracle ECM Suite 11g (now WebCenter Content) and IRM 11g (Defence client)
- iv) Training Banks on OA Framework (Extending OA Frameworks on EBS R12), MAA, SOA, WebLogic and ADF Technologies – FNB, Standard Bank (SA), EquityBank
- v) Oracle Data Recovery and Migration Services (Government of Botswana, Botswana Police, Mascom, Orange Botswana)
- vi) Oracle Infrastructure DBA Support on OAS 10gR2, 8i-11g (8 years) at Botswana Government Data Center
- vii) Oracle Technology and Applications Upgrade (Botswana Government, IEC and National Archives)
- viii) Botswana Defence Force (Air Space Management, Defence Human Capital Management, National Defence Strategy)

Our People:

- ✓ **Moses Moloi** (*Director – Core Technology Services*)
- ✓ **Col. Rex R. Thobosi (retd)** (*Director – Defence, Security & Strategy*)
- ✓ **Brig. Gen. G. Peke (retd) – Defence Specialist**
- ✓ **Evelyn Gaetsaloe** (*Training Coordinator – Oracle University and EC Council Training and Consulting Services*)
- ✓ **Robust Software Development – Oracle Forms, ADF and OA Framework specialists**

Key Defence/Security Consultants:

Lt. General Louis M. Fisher (rtd) – Defence, Security and Strategy

Brig. General Gaseikangwe A. Peke (rtd) – Defence, Security and Strategy

Col. Rex Thobosi (rtd) – Air Defence Specialist

Thulagano Segokgo - Senior Software Engineer – Unix/Linux, Infrastructure

- ✓ Forensics, Ethical Hacking and Security Team
- ✓ Financial Services Solutions Team
- ✓ Public Sector Solutions Architects Team
- ✓ Sales Team
- ✓ Oracle University Training Team
- ✓ Specialized Oracle Consultancy Services Team



Location and Contacts

Physical Location	Postal Address	Contacts:
Plot 112, Independence Avenue Main Mall Gaborone Botswana	P. O. Box 26619 Game city Gaborone Botswana	Tel/Fax: +267 3184707 Cell: (+267) 71311183/71242745 Email: sales@neximsolutions.com or contactus@neximsolutions.com

“Unwavering adherence to Open Standards; Governance, Risk and Compliance (GRC) for the delivery of solid solutions to our



Partner Sites:

Oracle Corporation: www.oracle.com

EC Council: www.eccouncil.org

